

# Capability Statement



Wallace "Wally" Landry  
142 Enterprise Drive  
Gretna, LA 70056  
(504)347-9292

info@crucialinc.com; www.crucialinc.com

## Core Competencies:

CRUCIAL Inc. is one of the largest and most respected manufacturer of oil spill and disaster relief supplies and equipment in the country. CRUCIAL Inc. brings over 60 years of combined experience in this field and has covered major events such as Exxon Valdez, Deepwater Horizon, Super Storm Sandy, and Hurricane Katrina.

### KEY CAPABILITIES:

- Oil Spill Response
- Disaster Recovery Support
- Custom Equipment Manufacturing
- Procurement Expertise
- Domestic and International
- Experience working with FEMA as well as Large Corporations
- Experts in ICM Process and Procedure

## Differentiators:

CRUCIAL Inc.'s vast experience allow us to use our well established contacts to provide the fastest and most efficient solution to the need of the client. We have an extensive inventory of oil spill response equipment including: skimmers, containment boom, sorbent products, viscous pompoms and other related accessories. We played an integral role in the Deepwater Horizon Oil Spill by manufacturing, sourcing, supplying and advising on equipment and strategies used to recover the lost oil and protect the marine environment.

## Past Performance:



OMIES Environmental Services  
Shaw Thompson  
sthompson@omies.com



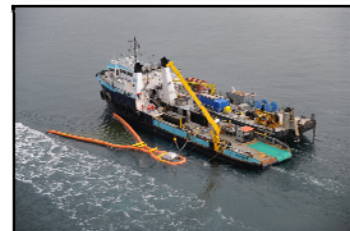
QualiTech Environmental  
Josh Clifford  
josh@qualitechco.com  
(952) 488-5151 ext 296



Clean Gulf Associates  
Frank Palmisano  
palmisanof@cleangulfassoc.com  
(504) 875-2460

## Company Snapshot:

- DUNS Number: 787639202
- NAICS: 326199; 332510; 332999; 333913; 339999; 423830; 624230
- Cage Code: 1ERK1
- Small Business Certified
- FEMA Registration
- Accept Credit and Purchase Cards



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